

Paul Kitchin

Principal Consultant

Paul brings over 25 years of business and commercial experience from a range of industries into his coaching and training facilitation. He specialises in executive coaching, leadership development, facilitation and strategic consulting.

Paul Kitchin joins talkforce having held senior management positions in a range of industries spanning Australia, the USA and Singapore. His interest in training and coaching originally grew from a passion for developing and mentoring individuals and building high performance and highly engaged teams during his corporate working life. He translated this passion by re-training with a formal training accreditation to help facilitate his move into executive coaching, training and consulting.

He has extensive commercial experience in managing businesses as well as functional experience in marketing, sales and strategy. Paul's background includes time running digital businesses as a General Manager at Fairfax Media, he was also the Chief Marketing Officer for Aristocrat Leisure during which time he was based in the USA and Australia. Paul spent over 11 years with Optus and SingTel in a range of positions from Managing Director to Marketing Director during which time he spent two years in Singapore. Prior to that he also worked at Canon in Australia.

As a facilitator, coach and trainer Paul brings that background into every session. He is an experienced senior leader with a proven track record of developing business strategy and executing plans which deliver results. With the demonstrated ability to manage change, to drive and lead business growth and transformation by drawing on his experience in a range of business functions and a variety of industries including on-line marketplaces, telecommunications, media and gaming. Paul has worked in a range of complex and challenging businesses in local and international markets by maintaining a constant focus on the customer experience. With expertise in high-growth companies, mature businesses and start-ups having led business transformations, built new teams, re-shaped large ones and implemented major re-structuring activities.

Paul holds a Bachelor of Arts (Communications), University of Technology, Sydney, an MBA from Macquarie University and a Certificate IV in Training and Assessment.