

## Nikki Burrows

## Associate

Nikki Burrows has over 15 years of experience specialising in Training and Development. As a consultant she has worked across a variety of organisations and different industries focusing on behavioural change outcomes for individuals, teams and organisations.

Nikki has had a successful pharmaceutical sales career before she progressed into the area of Sales Effectiveness and advanced into National Roles in Training and Development.

She now consults as a skilled Facilitator and Coach, running workshops in Business Planning, Diagnostics, Coaching, Sales and Negotiation, Facilitation, Presentation Skills, Customer Relationship Management, Operations, Resilience and Emotional Intelligence.

Nikki holds a number of accreditations in the Organisational Development space -including:

Sales Effectiveness, Sales and Organisational Coaching, Presentation Skills, DiSC Behavioural Profiling, Situational Leadership, MSCEIT Emotional Intelligence Practitioner, Resilience.

Nikki is a passionate, energetic, fun loving facilitator who gets involved at every opportunity, she is highly regarded by all her clients.